### **Business Psychology**

AStudent@alumni.flagler.edu (402) 402-1011 4024 Street Court St. Augustine, FL 32084

### **EDUCATION**

Bachelor of Arts, Business Administration Bachelor of Arts, Psychology Flagler College, St. Augustine, FL May 20xx May 20xx

## PROFESSIONAL EXPERIENCE

### Creekside Dinery, St. Augustine, FL

20xx-Present

Server

- Recognized for excellent customer service through 3-5 random server reports weekly
- Assigned by management to train/mentor new and existing servers
- Developed communication and problem solving skills by acknowledging customer complaints and taking the necessary steps set up by management to solve the problem.

#### Vector Marketing, Jacksonville, FL

20xx

Sales Representative

- Acknowledged by management as the Top Sales Person of the Month for September
- Sold \$15,000 of products in 3 months
- Utilized extensive training program to move from 15%-40% commission by the 2nd month
- Generated leads and prospective clients by utilizing directories

#### Street Jam, St. Augustine, FL

20xx

Retail Sales Representative

- Acquired customer service skills by helping customers find merchandise, fitting of clothes, and completion of 25-50 transactions daily
- Screened all new hires prior to management interviews
- Followed management guidelines and procedures to conduct inventory reports of 100s of items

# HONORS AND ACTIVITIES

Alpha Chi Honor Society		20xx-20xx
Walk for Parkinson Disease	Volunteer	20xx-20xx
Florida AK-SAR-BEN Coronation	Escort	20xx
Florida Symphony Debutante Ball	Escort	20xx
Family Service Student League	Volunteer	20xx-20xx

